

Date: _____ Conversation at Jenny's Fashion 1

Name: _____ Group: _____

Read the conversation at Jenny's Fashion and answer the eight questions below.

Sales Clerk: Good afternoon, Madam. Welcome to Jenny's Fashion. My name is Brenda.

How can I help you?

Mrs. Brown: Hi Brenda! Thank you very much. We're looking for a nice sweater.

Sales Clerk: Mmm... We have different models and sizes. What about this black sweater?

Aline: I'm not sure. What do you think, Mom?

Mrs. Brown: It's too formal. I don't think it will really suit you. How about that one?

Aline: The yellow one?

Mrs. Brown: Yes. It looks very cool.

Sales Clerk: Let me show it to you. What's your size?

Aline: Small.

Sales Clerk: Here you are.

Aline: Thank you!

Mrs. Brown: It's beautiful. Why don't you try it on?

Aline: Hmm... I think the size is fine. I'll take it.

Sales Clerk: Perfect! Do you want to see anything else?

Aline: Yes, please. I'm looking for a dress.

Sales Clerk: Very good! We have long and short dresses. Which one would you like?

Aline: I think a short one would be perfect. It's for a party in the beach.

Sales Clerk: Oh, I see. What about this one? It is a charming flowery cotton dress. And it's your size.

Mrs. Brown: Wow! It's lovely!

Aline: Yes! I'll try it on!

Sales Clerk: Great! Let me take you to the dressing rooms.

After you read the conversation please answer the eight questions below.

1- Who started the conversation? _____

2- What expressions did she use to start a conversation? _____

3- What's the seller's attitude like? _____

4- What's the buyer's attitude like? _____

5- Do you think their attitude (sellers and buyers) was right? Why? _____

6- Does the seller's attitude help her to sell? Why? _____

7- Who ended the conversation? _____

8- What expressions did she use to end the conversation? _____